

Message Text

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PAGE 01 BONN 07055 021852Z

70

ACTION NEA-12

INFO OCT-01 EUR-25 ISO-00 CIAE-00 DODE-00 PM-07 H-03

INR-10 L-03 NSAE-00 NSC-07 PA-04 RSC-01 PRS-01 SP-03

SS-20 USIA-15 AID-20 EB-11 CIEP-02 TRSE-00 STR-08

OMB-01 CEA-02 DRC-01 COME-00 FRB-02 XMB-07 OPIC-12

LAB-06 SIL-01 /185 W

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R 021840Z MAY 74

FM AMEMBASSY BONN

TO SECSTATE WASHDC 2210

INFO AMEMBASSY TEHRAN

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E.O. 11652: N/A

TAGS: ETRD, ENRG, GW, IR

REF: TEHRAN 3459

1. THE GERMAN PRESS CARRIED EXTENSIVE COVERAGE OF THE APRIL 28-30 FRG/IRAN COOPERATION AND INVESTMENT CONFERENCE. THE COVERAGE WAS HEAVILY FAVORABLE AND THE COMMENTATORS VIEW THE RESULTS OF THE CONFERENCE AS A FULL SUCCESS FOR BOTH SIDES. THE DETAILS PRESENTED COINCIDE WITH THOSE REPORTED IN REFTEL.

2. IN THE FIRST EDITORIALS, THE PAPERS LAUD IN PARTICULAR THE EFFORTS SHOWN BY DR. SOHL, THE PRESIDENT OF THE GERMAN ASSOCIATION OF GERMAN INDUSTRY, WHO HEADED THE LARGEST INDUSTRIAL DELEGATION OF 107 TOP MANAGERS FROM 70 GERMAN FIRMS OF ALL SECTORS THAT EVER WENT TO A FOREIGN COUNTRY. THE EDITORIALS ALSO NOTED THAT SOHL'S FIRM, THYSSEN AG, WILL GET THE BIGGEST CHUNK OF THE BUSINESS, NAMELY THE

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PAGE 02 BONN 07055 021852Z

CONSTRUCTION OF THE REFINERY. FRG ECONOMICS MINISTER

FRIDERICH'S ROLE IN THE DEAL IS DESCRIBED AS THAT OF A SPONSOR WHO PROMOTED THE CONFERENCE ENORMOUSLY THROUGH HIS TALKS WITH THE SHAH AND MINISTER ANSARI. THESE TALKS ARE REPORTED TO HAVE LAID THE CORNERSTONE FOR THE "DECISIVE BREAKTHROUGH".

3. SOME PAPERS ARE STILL SKEPTICAL ABOUT THE PRICE WHICH THE REFINERY WILL HAVE TO PAY FOR THE PETROLEUM AND THE PRICE WHICH THIS REFINERY WILL CHARGE TO GERMAN REFINERIES FOR THE DELIVERY OF INTERMEDIARY PRODUCTS. HOWEVER, THE GENERAL TENOR IS THAT A "SATISFACTORY DEFINITION" WILL ALSO BE FOUND IN THIS RESPECT SINCE BOTH CONTRACTING PARTIES HAVE RECOGNIZED THE COMMON GOAL: "GERMAN INVESTMENT AND KNOW-HOW FOR IRANIAN OIL, IF THE CONDITIONS ARE OK".

4. THE EMBASSY WILL REPORT ADDITIONAL DETAILS WHEN THE DELEGATION RETURNS TO THE OFFICE EARLY NEXT WEEK.
HILLENBRAND

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